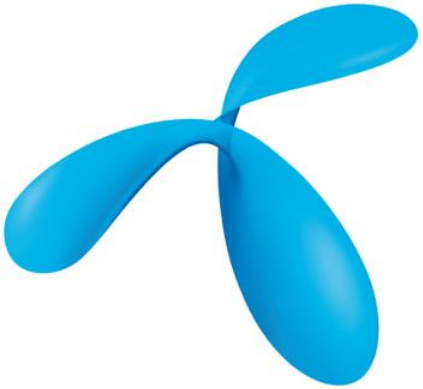
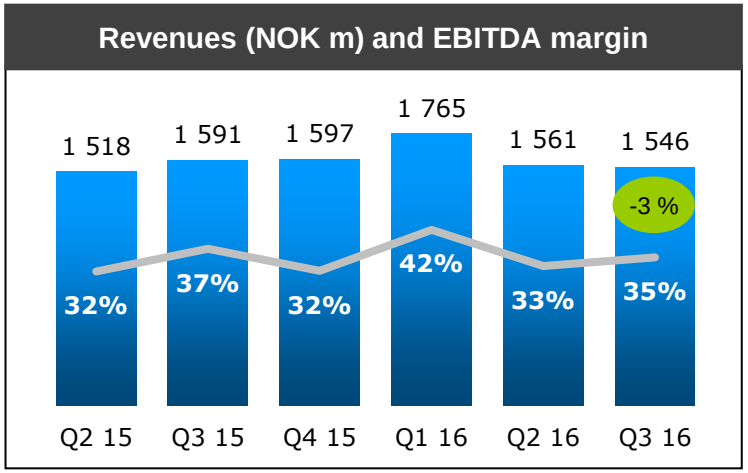


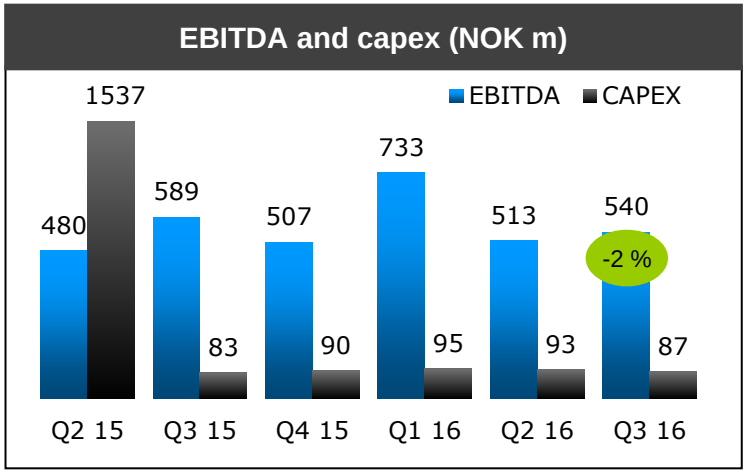
telenor group

Telenor Broadcast Q3 2016

Q3 2016
Broadcast

- 3% revenue reduction mainly due change in product offerings related to Norwegian sport in Canal Digital, and reduced data communication revenues in Telenor Satellite.
- 8% EBITDA decline, and 2 p.p. decline in EBITDA margin.
- 6K DTH subscriber loss in Q3.
- Capex on level with Q3 last year.





Organic growth

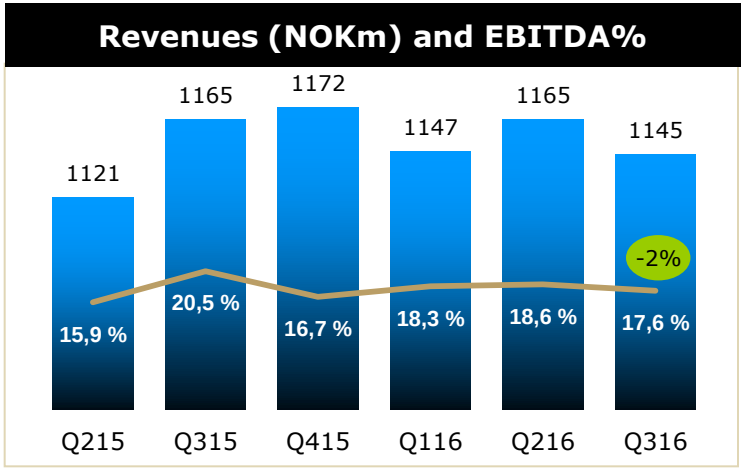
Organic growth assuming fixed currency, adjusted for acquisitions and disposals.
EBITDA and EBITDA margin before other items.

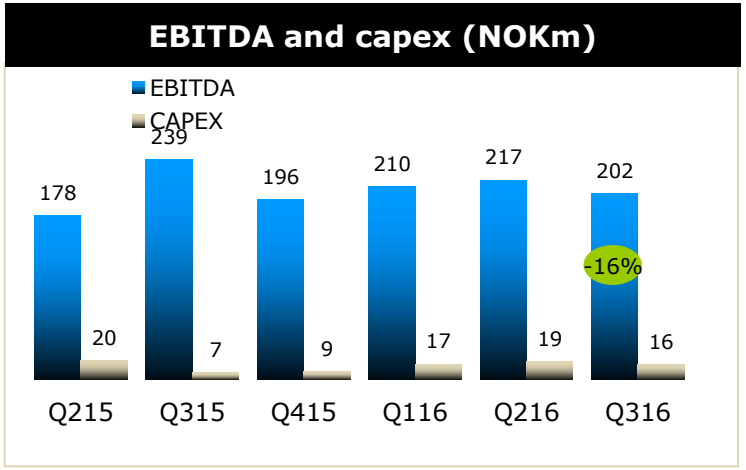
telenor group

Q3 2016

Canal Digital DTH

- Revenues decreased by 2% due to change in product offerings related to Norwegian sport. Reduced subscriber volume were compensated by price and higher hardware sales
- EBITDA margin 18%, and 3 percentage points below Q3 last year, mainly due reduced revenues, and higher sales and marketing cost.
- 6K DTH subscriber loss in Q3 16





Organic growth assuming fixed currency, adjusted for acquisitions and disposals.
EBITDA and EBITDA margin before other items.

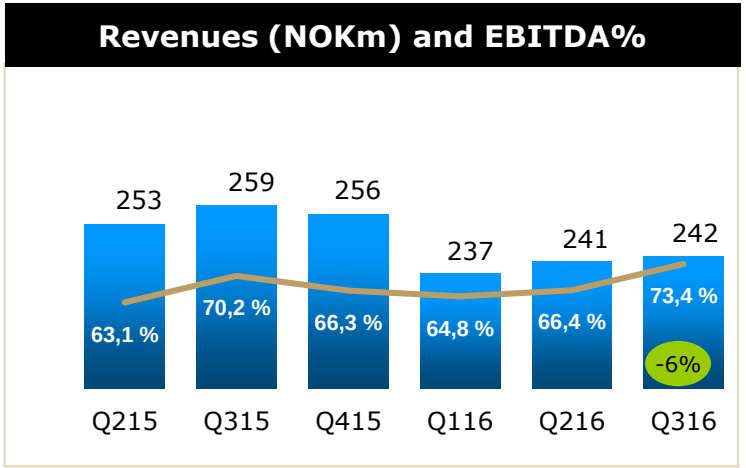
Organic revenue/EBITDA growth

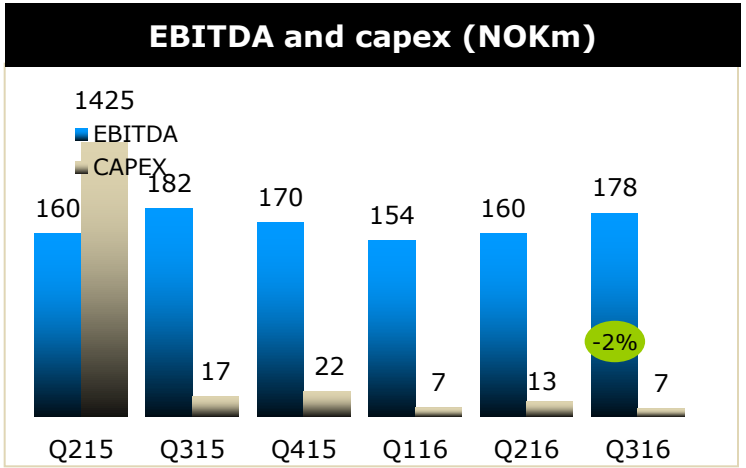
telenor group

Q3 2016

Telenor Satellite

- Revenues decreased by 6% due to reduced sale of data communication and satellite uplink services.
- EBITDA margin improved by 3 percentage points as revenue reduction was compensated by less use of leased capacity and OPEX reductions.
- CAPEX in the period was mainly related to infrastructure and customer projects at Nittedal Teleport.





Organic growth assuming fixed currency, adjusted for acquisitions and disposals.
EBITDA and EBITDA margin before other items.

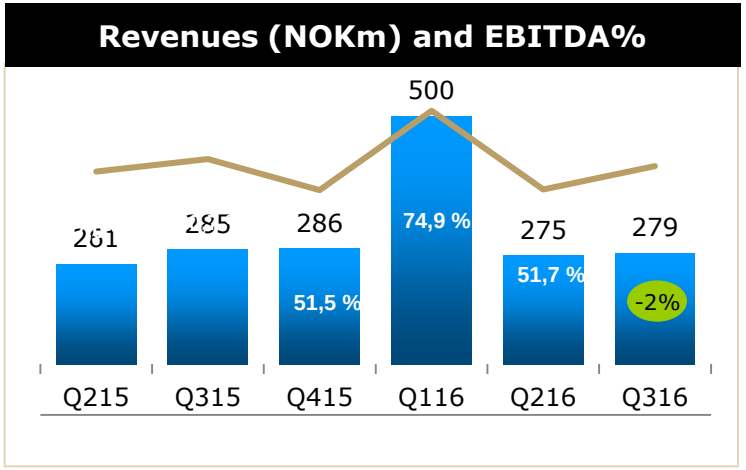
Organic revenue/EBITDA growth

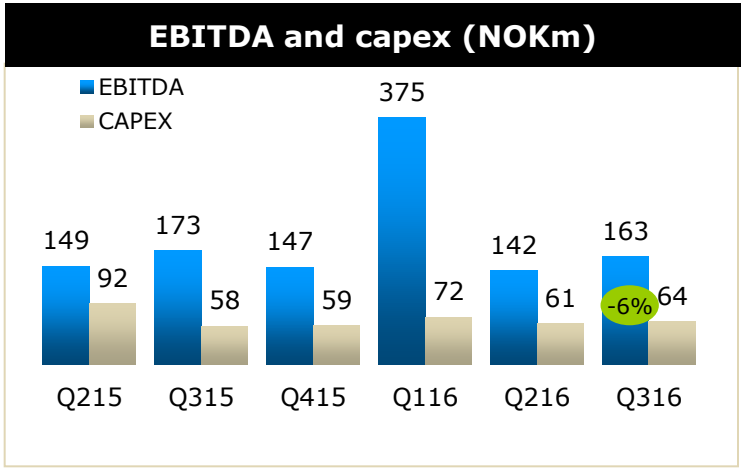
telenor group

Q3 2016

Norkring

- Revenues decreased by 2% from Q3 last year primarily primarily due to reduced revenues related to installation services.
- Higher revenues from DAB and tower business in Norway was offset by reduced DTT revenues in Belgium
- The EBITDA margin decreased by 2 p.p.
- CAPEX was on level with last year and mainly related to maintenance, roll out of sites and extension of DAB network in Norway.





Organic growth assuming fixed currency, adjusted for acquisitions and disposals.
EBITDA and EBITDA margin before other items.

Organic revenue/EBITDA growth

telenor group